

## Starttech Next

### Early Stage Fund with Lean Acceleration

Have you ever wanted to work in an innovative and fun environment?

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Starttech Ventures Lean Acceleration Team

# Starttech Ventures Background

- The Starttech Ventures founder launched the first student startup in Greece, in September 2000
- Soon moved into early stage corporate venturing
  - Investing primarily in employees, spun out 10 companies, made 5 more angel investments after the first exit
  - Created an “entrepreneurial ecosystem” of closely cooperating tech companies targeting the international market
  - Exploring economies of scale at all possible levels
  - Respecting the “independence” of each venture
  - ...resulting to the creation of the *Lean Acceleration* model

# Current portfolio

7 more ventures going towards product-market fit:



**Stackmasters**, Cloud Management SaaS



**Elorus**, SaaS for invoicing, billing and cash-flow



**Pakia**, SaaS for Insurance Intermediaries



**Psycholate**, SaaS for psychometric testing



**DreamClass**, SaaS for School Administration



**Take&Make**, Marketplace for corporate gifts



**Veturilo**, Connected Car SaaS

5 write-offs:

Wake-App

Mailburn

Infomap

IT Center

Blueline

# Long and Lean Acceleration Program, with a Co-founder's Approach

- The “collective co-founder” every startup dreams of
  - Starting-up painkiller, noise canceller
    - Business & IT admin, office facilities, accounting & finance, recruiting and legal advise offered by in-house full time team
  - A true Swiss-army-knife of expertise
    - A team of prominent professionals, working full time and exclusively next desk to the portfolio teams, heavily incentivized for the portfolio success
    - Branding and visual design, growth marketing, SEO, content marketing / story-telling, front-end development, SCRUM master/agile coach

## Alignment of interest and governance

- The Lean Acceleration team goes several steps beyond providing their critical services:
  - Lean, Customer development and Agile coaching & mentoring
    - On a daily basis, on the job and with know-how sharing across the portfolio
  - Entrepreneurship drive
    - “Shadow CEO” and proper board structure early on, for building right governance culture and practices

## The culture of continuous learning

### Learning is the only true progress metric

## Starttech Next features a multi-dimensional approach to continue learning

- Open library, free book ordering
  - Digital marketing and software engineering, to history, economics and philosophy
- Makers lab
  - 3D printers, Arduino boards, a.s.o.
- Weekly open Q&A
  - 30-min session where team members present themselves to all of the portfolio companies and answer questions in a very interactive and casual format
- Weekly internal workshops
  - Training and know how sharing sessions on topics such as front-end development, cloud management, Google Adwords and SEO
- Guest presentation
  - Starttech Next periodically invites expert speakers to give workshops on a wide spectrum of topics relevant to start-up/scale-up entrepreneurship

## Want to join our team?

- We are looking for highly skilled computer scientists and engineers to join our teams
- Prior working experience preferred
  - Yet, not required, we are happy to work with students and recent graduates
- Proof of expertise required
  - Programming can only be hands-on
- Work locations include Heraklion and Athens
  - In special occasions, remote working could be considered

## What we are looking for

- Our values
  - Integrity
  - Continuous learning
  - Team-work
  - Result-orientated
- We offer and demand respect for and from each of our team members regardless of gender, nationality, religion or anything else



## What we offer

- Competitive compensation
- Bonus upon success
- Stock options for long-term cooperation

## What will you do?

- The opportunities range from: Frontend and Backend developer, Support Engineer and DevOps Engineer
- Our team's work follows the agile project management methodologies
  - So team members will be exposed to all aspects of product development, both technical and business

## Contact details

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